



FIELD UPDATE

Dec. 20, 2001

Some NEW information and products on XM Satellite Radio antennas

Terk has developed two new Tip Sheets for dealers and installers on the TRK-SR1 and TRK-SR2. This is a quick installation guide that includes tips and precautions to use when installing these antennas. These tips and precautions were developed in conjunction with our technical support department, based on the questions they have received. As a reminder, technical support is available between the hours of 9 – 5:30 EST at 1-800-942-TERK (8375) for installers and consumers who may have questions regarding the products.

Also based on these calls, Terk is producing a Cable Extension for satellite radio. Providing an additional 15 feet of antenna cable, the TRK-SREXT is perfect for installing TERK satellite radio antennas on larger vehicles, hard-to-reach locations, and receivers mounted to the dashboard. The FAKRA-type connectors are compatible with all XM receivers, and the built-in amplifier ensures dependable reception performance without signal loss.

ITEM #	Description	Dealer Cost	Dist Cost
TRK-SREXT	Cable Extension For Satellite Radio	\$30.00	\$25.50

The Cable Extension is *Now Shipping*.

A supply of the tip sheets and data sheets is being mailed to your office.

We are now out of a back order situation on the TRK-SR2 roof mount antenna. We are also **extending the \$30 rebate for the consumer until April 30, 2002**. All stock is currently marked with the rebate stickers that say for a limited time only and don't specify an expiration date. All cartons will continue to be marked with the stickers. The consumer can continue to use www.RebatesHQ.com to obtain their refund.

At \$79.95 MSRP and a \$30 Rebate, this puts the roof mount antenna at \$49.95 at less than half the price of the TRK-SR1. In addition to the lower retail, TRK-SR2's low profile design and non-magnetic mount hinder vandalism and are less obtrusive visually.